

Leads Group Information

ABOUT YORKVILLE AREA CHAMBER OF COMMERCE LEADS GROUPS

Leads Groups meet regularly for the purpose of sharing leads and referrals. Participation in a Leads Group is a highly recommended way to grow your business. Maintaining industry exclusivity, only one member in a business class may join a group. A firm may have a representative in only one group. Chamber membership is required for enrollment but not for guest visits.

Leads Group fees are \$50 annually, renewing in January. Mid-year new enrollment fees are prorated. (Contact the Chamber or a facilitator for pro-rated Leads Group fee schedule.)

How to join a Leads Group:

1. Review the Leads Group rosters posted at [yorkvillechamber.org>member benefits>leads groups](http://yorkvillechamber.org/member/benefits/leads-groups). Look for a meeting time that suits your schedule and consider the complementary fit with other businesses within each group.
2. **Contact the facilitators (listed below) to request an invitation to attend meetings as a guest.** You may visit each group two times before deciding to join.
3. Once you have visited and chosen a group, complete and submit an application to the facilitator. The group will consider whether there are conflicts with competing industries, and your membership will be approved or declined by vote at the next meeting.

Leads: I

Meets Thursdays
7:45 a.m.
At the Chamber office
Facilitator: Lauren Rhodes
815-651-2041
lrhodes@jolietsslammers.com

Leads over Lunch

Meets Thursdays
12:30 p.m.
At the Chamber office
Facilitator: Stephanie Roskopf
630-553-7795
stephanie.r1@sbcglobal.net

Leads: ignite

Meets 2nd & 4th Tuesdays
8:30 a.m.
At the Chamber office
Facilitator: Shelly Sypien
630-393-9562
ssypien@familyfocusedfinancial.com

Leads: Infinity

Meets every other Wednesday
7:15 a.m.
At GRACE Coffee and Wine
Facilitator: Renee Tortorella
331-717-6797
reneetortorella@kw.com

Leads Group Application

APPLICATION FOR LEADS GROUP: (*circle one*) Leads: I | Leads over Lunch | Leads: ignite | Leads: Infinity DATE: _____

NAME OF BUSINESS: _____

ADDRESS: _____ CITY, STATE, ZIP: _____

TELEPHONE: _____ E-MAIL: _____

DESCRIPTION OF BUSINESS: _____

ASSOCIATE WHO WILL REPRESENT THE BUSINESS IN LEADS GROUP: _____

POSITION WITH COMPANY: _____ BUSINESS CATEGORY YOU ARE APPLYING FOR: _____

WHAT SPECIFIC PRODUCTS OR SERVICES WILL YOU REPRESENT IN THE GROUP?
(Example: Banking-Commercial or Banking-Mortgages): _____

WHAT IS AN IDEAL LEAD FOR YOUR COMPANY? _____

APPLICANT SIGNATURE: _____

DATE APPLICANT APPROVED: _____ SIGNATURE OF FACILITATOR: _____